

WALLACE WHITTLE

MECHANICAL & ELECTRICAL BUILDING SERVICES ENGINEERS

DIRECTOR DESIGNATE, DUBLIN €75,000 + BONUS + SHARES

You don't have to be a graduate (you'll need to be a Dubliner – or close) but your drive to learn and succeed will have taught you to recognise the following questions and to have positive answers to them:

1. Can you deliver tough messages (Building Services is tough) and still have the client and the rest of the delivery team like you?
2. Can you bring in enough work from your own contacts to feed an office?
3. Can you delegate heavy workload and still have motivated staff?
4. Can you man a work station when the deadline is looming?
5. Do you relish profit centre responsibility?
6. Do you see keeping HQ off your back and on your side as an interesting part of the job?
7. Are you enthusiastic about the Irish economy, the construction industry and Building Services' place in it?
8. Does the daily diet of problems to solve excite you? (Apart from the business stuff, the way we play Building Services mostly means the client and the delivery team look to us for solutions).

You'll have the help of the young management (young-ish in some cases) of one of the UK's most profitable consultancies but joining them on the main board will be your project. Our Dublin office has only just opened with a skeleton staff so you'll be able to recruit your own crew – after you've got the work to support them. We think it's a 3 year project to establish the office but you can surprise us.

We've got a 40 year history but we got swallowed by a conglomerate and only bought ourselves out 10 years ago, since when we've doubled our turnover. We put it down to growing our people with challenges, rewarding them well, and the driving power of our Managing Director may have something to do with it. From being in the top two in Scotland (Glasgow, Edinburgh and Aberdeen) we've expanded to Leeds, London and, in 1998 – Letterkenny. Belfast came in 2004 and Dublin last year.

Apart from the salary, the rewards include the ability to buy shares (which deliver a dividend), an annual bonus based on performance measures that help you and the business, and in the usual healthcare, life insurance, company car and pension package, we're unusual in providing salary protection.

To find out more about us, go to our website www.wallacewhittle.com. It's not the greatest, we're too busy winning and doing the work, but it will give you a flavour of us (the director in charge of our Aberdeen office is driving a revamp). With any luck you'll find an application form for this job that you can download. You'll find it different from most forms – enjoyable to fill in. If we like what we read, you'll hear from us within the week. And if there anything else you need, call for our board director for Ireland, Stephen Kelly at one of the Irish offices:

Belfast: 0044 (0) 28 90 249002

Dublin: 00353 (0)1 885 1654

Letterkenny 00353 (0) 74 91 29880

All applications will be treated in the strictest confidence.
Please apply using application form to stephen.kelly@wallacewhittle.com

Wallace Whittle is an Equal Opportunities Employer

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